

Scott E. Sink

Education:

M.S., Agricultural and Applied Economics, Virginia Tech, Blacksburg, VA, 2001

B.S., Agricultural and Applied Economics, Virginia Tech, Blacksburg, VA, 1999

Work Experience:

Instructor, Department of Agricultural and Applied Economics, Virginia Tech, Blacksburg, VA, Spring and Fall 2004 (Small Business Management and Entrepreneurship, Agricultural Problem Solving)

Concessions Manager, Boston Concessions, Blacksburg, VA, 2003 to present

Owner, S.E.S. Agricultural Enterprises, Blacksburg, VA 2001 to present

Graduate Research Assistant, Department of Agricultural and Applied Economics, Virginia Tech, 1999- 2001

Governor's Fellow, Virginia Department of Agriculture and Consumer Services, Richmond, VA, Summer 1999

Basketball Coach (9th Grade), Auburn High School, Riner, VA 1998-1999

Sales Consultant, Phannacia & UpJohn, Northeast Region, Summer 1998

Teaching Assistant, Department of Agricultural and Applied Economics, Virginia Tech, Blacksburg, VA, 1998- 1999

Teaching Assistant, Department of Dairy Science, Virginia Tech, Blacksburg, VA, 1998

Animal Technician, PPL Therapeutics, Blacksburg, VA 1997- 1999

Manager Trainee Internship, Southern States, Martinsville, VA, Summer 1997

Farm Hand, Stornetta Ranch, Point Arena, CA, Summer 1997

Manager Trainee Internship, Southern States, Roanoke, VA, Summer 1996

Honors and Awards:

Gamma Sigma Delta Honor Fraternity

3rd Place, Food Distribution Research Society Case Study Competition, 2000

Who's Who Among College Students, 1999

American Dairy Science Outstanding Student Award

3rd Place Graduate Student Case Study Competition, American Agricultural Economics Association Annual Meeting, 1999

Omicron Delta Kappa National Leadership Honor Society

Pratt Nutrition Research Scholarship, 1998

Virginia Feed Industry Scholarship, 1998

National NAMA Scholarship, 1998

Virginia/Carolina NAMA Scholarship

Honors and Awards:

PHI ETA Sigma Honor Fraternity
Mid-American Dairy Industry Scholarship, 1997
National Council of Farmers Cooperatives Scholarship, 1996
Cryus McCormick Scholarship, 1996 and 1997
Luther Raper Scholarship, 1996, 1997, 1998
Pratt Scholarship, 1995
Harry Love Scholarship, 1995
NICE National Essay Winner, Raymond Miller Award Scholarship, 1994
Virginia Cooperative Leadership Conference, Outstanding Achievement Award, 1994

Membership in Professional Organizations:

Virginia Farm Bureau
Franklin County Farm Bureau
Virginia Direct Market Association
Montgomery County Chamber of Commerce
Business Network International
Main Street Radford
National Dairy Shrine
Blue Ridge Tourism Association
North American Direct Market Association, 1999 - 2002
FoodDistributionResearchSociety, 1999- 2001

Activities:

Virginia Farm Bureau
Resolutions Committee
Virginia Farm Bureau Young Farmer Committee
Vice-Chair Midwest District
Chair, 2005 Young Farmer Leadership Expo
Legislative Committee
Developed Farm Bureau program for high school students
2004 State Discussion Meet Contest Winner
Franklin County Farm Bureau Board Member
Young Farmer Chair
Resolution Committee Chair
Selected as voting delegate for Annual Convention in 2002, 2003, and 2004
Virginia Direct Market Association State Board Member
Mid-Atlantic Direct Market Conference Committee for 2005
Montgomery County Chamber of Commerce
Wilderness Trail Festival Committee, Children's Area Chair, 2003 and 2004
Tourism Committee
Legislative Committee
Small Business Committee

Activities:

Virginia Tech Collegiate Young Farmer Chapter Advisor
Advisor National Agri-marketing Association Team
Graduate Student Association
Agricultural and Applied Economics Representative 1999- 2001
Graduate Education Week Committee
Board of Visitors Graduate Student Representative Selection Committee
Health Insurance and Benefits Advisory Committee
Montgomery County Recreational Basketball Coach 1996 to present
Advisor, Virginia Governor's School for Agriculture 2000
Advisor, Minorities in Agriculture Intern Program 2000

Publications:

Sink, S. E., Wilkerson, J., Coale, C., Eaton, G., Haugh, G., McPeters, L., and Schofer, D. Developing sustainable agricultural enterprises to provide small farmers and rural communities with sustainable job and income opportunities. USDA Cooperative Agreement Nos. 12-25-A-3765 and 12-25-A-3887, 2002.

S. E. Sink, K. F. Knowlton, and J. H. Herbein. Economic and environmental implications of overfeeding phosphorus on Virginia dairy farms. *J. Anim Sci.* 78 (Suppl. 2): 4. 2000.

Knowlton, K. F. and S. E. Sink. Animal agriculture and the environment: Overfeeding increases feed costs and reduces your ability to survive environmental regulations. *The Virginia Dairyman*, September 1999, p. 10, 12.

Knowlton, K. F. and S. E. Sink. Animal agriculture and the environment: Are Virginia dairy farmers overfeeding phosphorus? *The Virginia Dairyman*, August 1999, pp. 38, 42.

Knowlton, K. F. and S. E. Sink. Animal agriculture and the environment: Are dairy farmers overfeeding phosphorus? *Farmshine*, November 24, 2000, pp. 22, 24.

Pease, J., Hudson, T., and Sink, S. Economic Analysis of Mid-Atlantic Cropping Systems. Extension Publication 2000.

Burkhart, B., Sink, S, and Purcell, W. How Virginia Dairymen Can Manage Price Risk. Rural Economic Analysis Program Publication, July 1999, VCE Pub. No. 448-243/REAP R0045.

Presentations:

"The Do's and Don'ts with Operating a Corn Maze and Pumpkin Festival," Blue Ridge Travel Association Annual Meeting, 2002

"Young Farmer Perspective," Virginia Department of Agriculture and Consumer Services Ag Vitality Program series from 2000 - 2001

"How to select an Agri-tourism Enterprise," Bedford County Extension Seminar on Agri-Tourism and Marketing Alternatives 2001

"Developing Sustainable Agricultural Enterprises to Provide Small Farmers and Rural Communities with Sustainable Job and Income Opportunities," Research Update at FDRS Conference on USDA Cooperative Agreement, 2000

"Packaged Agri-tourism," Mid-Atlantic Direct Marketing Conference, Virginia Beach, 2001

"How to use Dairy Futures," Virginia Dairymen Association, 2000

"Are Virginia Dairymen Overfeeding Phosphorus," Virginia Tech Graduate Student Symposium in 2000

Conducted 12 presentations with the Halifax Agricultural Advisory Committee during 1999 - 2001